If you owe a past due debt to the Federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide this information to these agencies through the matching of computer records when authorized.

If you do not provide the information requested on this form, the processing of your application may be delayed or your application may be returned to you without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, *et seq.* An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

Public reporting burden for this collection of information is estimated to average four hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden, to the Federal Communications Commission, Performance Evaluation and Records Management Branch, Washington, DC 20554.

#### I. INTRODUCTION

- The purpose of the FCC Form 470 is to open a competitive bidding process for the services desired.
- An applicant cannot seek discounts for services in a category of service on the Form 471 if those services in those categories were not indicated on a Form 470.
- The Form 470 MUST be completed by the entity that will negotiate with potential service providers.
- The Form 470 cannot be completed by a service provider who will participate in the competitive process as a bidder. If a service provider is involved in preparing the Form 470 and that service provider appears on the associated Form 471, this will taint the competitive process and lead to denial of funding requests that rely on that Form 470.
- The Form 470 applicant is responsible for ensuring an open, fair competitive process and selecting the most cost-effective provider of the desired services.
- Applicants should save all competing bids for services to be able to demonstrate that the bid they chose is the most cost-effective, with price being the primary consideration.

# **USAC**

# Schools and Libraries Division Forms List

Schools and I therein. Division

**USAC** 

#### **SLD Forms**

**♦**Form 470

- ◆First Applicant Form to be filed
- +Used by Applicants m begin competitive bidding process; indicates services being sought or RFP availability
- ◆ Tariff and month-tc-month services have to file annually
- +Filed for services that will be newly contracted

Schools and Libraries Division

**USAC** 

## **SLD Forms (cont'd)**

- ♦Form 471
- +Filed by Applicant AFTER an agreement for taxiff or monthm-month services entered or a contract awarded
- +Must be filed during
  Application Window for each
  Program Year
- +Specifies services ordered and Service Provider/SPIN

shook and Libraries Division

USAC

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# FCC Form 470

Universal Service Program Description of Services Requested and Certification Form



Entity Number: 226513 Applicant's Form Identifier: NETCY51001 Contact Person: Karen Lesher Phone Number: 505-722-7711 Ext. 51230

FI Approval by CMB 3000-0006

Schools and Libraries Universal Service
Program Description of Services Requested
and Certification Form

Do not write in this area

Form 470 Application Number: 608520000368898

- 19. The applicant includes:(Check one or both)
- a. Schools under the statutory definitions of elementary and secondary schools found in the Elementary and Secondary Education Act of 1965, 20 U.S.C. Secs. 8801(14) and (25), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or
- b. I libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to) elementary and secondary schools, colleges and universities.
- 20. All of the individual schools, libraries, and library consortia receiving services under this application are covered by:
- a. Windividual technology plans for using the services requested in the application
- b. Thigher-level technology plans for using the services requested in the application
- c. I no technology plan needed; application requests basic local and long distance telephone service only.
- 21. Status of technology plans (if representing multiple entities with mixed status, check both a and b):
- a. F Technology plan(s) has/have been approved by a state or other authorized body.
- Technology plan(s) will be approved by a state or other authorized body.
- c. The application requests basic local and long distance telephone service only; no technology plan needed.
- 22. F | certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value.
- and the support under this support mechanism is conditional upon the school(s) or

Approval by OMB 3060-0806

## 470

# Schools and Libraries Universal Service Description of Services Requested and Certification Form

Estimated Average Burden Hours Per Response: 5.0 hours

This form is designed to help you describe the eligible telecommunications-related services you seek so that this data can be posted on the Fund Administrator website and interested service providers can identify you as a potential customer and compete to serve you.

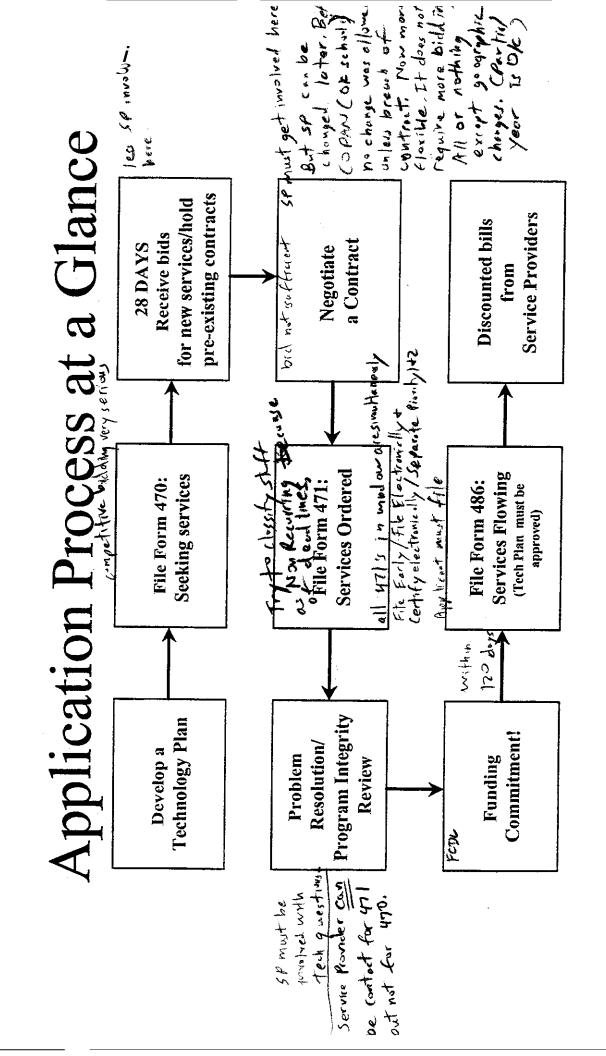
Please read instructions before completing.

(To be completed by entity that will negotiate with providers.)

Block Applicant Address and Identifications (School, library, or consortium desiring Universal Service funding.)

Form 470 Application Number: 608520000368898					
Applicant's Form Identifier: NETCY51001					
Application Status: CERTIFIED					
Posting Date: 10/31/2001					
Allowable Contract Date: 11/28/2001					
Certification Received Date: 11/02/2001					

			<del></del>						
1. Name of Applicant:									
NAVAJO EDUCATION	<b>TECHNOL</b>	LOGY CON	SORTIUM						
2. Funding Year:			3. Yo	3. Your Entity Number					
07/01/2002 - 06/30/2003	3		2:	226513					
4. Applicant's Street Ac	ddress, P.(	J.Box, or f	Route Numbe	ar					
a. Street									
PO BOX 1318									
City	State	Zip Code 5i	Digit		Zip Code 4Digit				
GALLUP	NM	87305							
b. Telephone number		ext.	ext. C. Fax nu		nber				
(505) 722-7711		51230	51230 (		(505) 722-6991				
d. E-mail Address									
klesher@gmcs.k12.nm	.us								
5. Type Of Applicant (Check only one box)  Library (including library system, library branch, or library consortium applying as									
a library)									
Ĉ									
re									
<b>.</b>									
consortia)									
6a. Contact Person's N	ame: Kare	n Lesher							
6b. Street Address, P.O.Box, or Route Number (if different from Item 4)									
PO BOX 1318									
City			ip Code 5Dlgit		Zip Code 4Digit				
GALLUP		NM 8	7305						
6c. Telephone Number	(10 digits + e	xt.) (505)	722- 7711						



From: Sent: Thomas, Al L [ALLThomas@lKON.com] Monday, November 26, 2001 11:11 AM

To: Cc: 'klesher@gmcs.k12.nm.us' Matt Bundy (E-mail)

Cc: Subject:

**ERATE 470 response** 

Good Morning Karen,

I just talked to you on the phone about your 470 and I wanted to give you some information about IKON.

IKON currently provides technical services Window Rock USD, Ganado USD, and Chinle USD. Chinle was a very small project but I had to list it anyway. We provide data network, Voice over IP, Video over IP, and maintenance for K-12 schools. I have been working K-12 schools technology for seven years. I understand some of the special challenges faced by the teachers and administrative staff in education. Each project is segmented into five areas:

Discovery - Learn everything that touches this project.

Design - What is the right solution that will meet the requirements without gold plating the project.

Planning - When should equipment be ordered to meet the schools time schedule. What engineers with what skill sets are required.

Implementation - Actually installing the equipment and software. This step is usually very easy because of all the upfront work. Most implementations work correctly on the initial install. The ones that don't usually only require minor adjustments and are caused by changes in the environment after the Discovery.

Support - This can be as simple as warranty support like we supply at Window Rock USD or as involved as regular maintenance like we supply at Ganado USD.

I am including Matt Bundy in this email for wiring issues. Matt works for a company called ComLink. IKON supplies everything from the wall out. ComLink supplies everything inside the wall. ComLink has done extensive work in Northern Arizona and is the only company that I have received a complement from a building inspector about. The building inspector couldn't find anything wrong and that was a first for him.

Please provide contact information for specifications, prebid conference's and site survey opportunities. Anything that will allow us to more accurately provide a proposal for this project.

Thanks for your time.

Al Thomas
IKON Office Solutions
Business Development Manager
V - (928) 774-5141 Ext 230
V - (800) 352-8735 Ext 230
F - (928) 774-5299
Cell - (928) 380-1106

From: Scott Stewart [scott.sales@thruputsolutions.net]

eant: Thursday, November 08, 2001 11:46 AM

. .: klesher@gmcs.k12.nm.us

Subject: Karen Lesher, Navaho Educ Tech Consortium - Satellite

Dear Karen.

My name is Scott Stewart and I am contacting you in reference to your 470 application that I reviewed at the Universal Service Administrative Company website at <a href="https://www.st.universalsectice.org">www.st.universalsectice.org</a>. It is very likely that we can meet the needs outlined in your application. The purpose of this note is to give you a little more information to help you make the best decision on a provider.

Thruput Solutions, Inc. is a Utah based company established in 1995 with over 1000 customers nation-wide. We specialize in satellite internet service with a mission of providing the most reliable, cost effective internet solution backed by unparalleled service and support. Our service has helped many organizations receive high speed internet connectivity that would not normally have been achieved through traditional methods. Some of our clients even use our service as a back-up to their primary connection. In addition to permanent service, Thruput also works with those needing a temporary Internet connection for projects and special events.

Some New Mexico Schools that currently utilize our technology include Laguna, Questa, Pine Hills and Duice, and the list is growing.

Please take a moment to review our website at http://www.thruputsolutions.net.

I have attached a helpful document to give a better understanding of our technology and how we can help your organization. You may request a quote from our website or contact us by phone at (801) 746-0333.

if your needs have already been met, please pass this information on to colleagues that are currently searching for a reliable, cost effective temporary or permanent internet solution.

Bast Regards, .t Stewart Thruput Solutions, Inc www.thruputsolutions.net (801) 746-0333

From:

John Stanley [jstanley@bizcoarizona.com]

Sent:

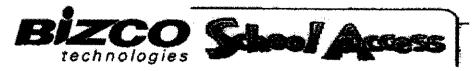
Tuesday, November 20, 2001 11:02 AM

To: Co: klesher@gmcs.k12.nm.us Bruce Suback (E-mail)

Subject:

Broadband Access with E-Rate





#### Karen,

Thanks for giving me an overview of your upcoming project. This should give you an idea of some of our offerings.

Bizco Technologies is the Southwest representative for School Access. We are experienced in providing services to rural schools and we are very familiar with the E-RATE funding program.

We are confident that you will want to incorporate School Access into your E-RATE plans because we offer...

- 1. Broadband Internet Access Regardless of Location
- 2. Content Filtering
- 3. E-mail
- 4. Web Hosting
- 5. Distance Education Hosting
- 6. Security
- 7. Internet Optimization
- 8. Support Services

More details regarding our offerings are contained in the attached Word document. Please take the time to review it when you get a chance. Thank you for forwarding this to your consultants. Feel free to call me if you have any questions.

John Stanley Senior Solutions Specialist BizCo Technologies www.bizcotech.com (520) 319-8797 jstanley@bizcoarizona.com

From:

Jered Ellingson [JeredE@clh.com]

Sent:

Friday, August 10, 2001 4:11 PM klesher@gmcs.k12.nm.us

To: Subject:

**NETC & CLH Team** 

Hi Karen.

Here is some information that you might need concerning our contracts.

CLH International Inc. contract numbers-

CES Contract# 98009

MESC Contract# 98-CLH-0306

GSA Contract# GSA-35F-3055D

Az. State Contract# AD990005-005

I tried to call John at Red Mesa to see if there are any special hardware requirements on the PC's for NETC. However his voice mail picked up and I left a message. I also found the NETtrain web page listing the school districts utilizing NETC. It has the phone numbers for the district offices but no contact person to get in touch with. Would you happen to have a list of NETC contacts for the different districts?

I'll put a system configuration together and fax it over as soon as I get some feedback from John on the requirements or hear from you.

Thanks again for the opportunity. Jered Ellingson Senior Account Manager 1-800-800-1834 x225 fax 480-480-1582 jered@clh.com

Diana Loo Sales assistant x204 dianal@clh.com 83-25-03 63:61 NETC 1D=565 722 5991 P20

### Karen Leaher

From: Jeff Patterson (jeffpatterson@gaggle.net)
Sent: Friday, December 21, 2001 11:18 PM

To: klesher@gmcs.k12.nm.us

Subject: request for e-rate bid information

Karen.

I saw on your E-Rate form 470 that you are requesting email services for your district. I would like to have the opportunity to bid on these services.

Gaggie specializes in providing safe, teacher controlled email accounts for students. We currently have over 30 schools from New Mexico signed up for the service.

Can you tell me more about the number of user accounts and the school sites you need as well as any special requirements.

number of

Thanks

Jeff Patterson

WWW.Gaggie.Net - Safe student email accounts controlled by your school.

Jeff Patterson
Tel: 818-784-6101
Fax: 818-784-6304
jeffpatterson@gaggle.net
http://www.ftcpublishing.com

Developer of the HyperStudio Project Resource Kit, Sound Companion for HyperStudio, Lesson Plan Helper and the Reading Success for Kids series.

63-25-63 63:01 NETC 1D\*505 722 5991 P21

#### Karen Lesher

From: Heath Bromley [hbromley@teradon.com]

Sent: Monday, July 16, 2001 11:04 AM
To: klesher@omcs.k12.nm.us

Subject; Teradon

Karen,

It was extremely nice to speak with you today. As discussed, I am mending you my contact information and web links to our web site. I hope to be of assistance to you in developing further your consortiums video technology initiatives. I will be in my office all week next week and would like to have another conversation with you then in efforts to schedule some time for us to get together. Thanks again for your time and your interest in Teradon's Media Management Solutions.

Respectfully Yours,

Heath D.S. Bromley
Director of Marketing
Teradon Industries, Inc.
Office # (505) 898-7230 ext. 109
Toll Free # (800) 326-8911
Fax # (800) 326-8911
Hbromley@teradon.com
www.teradon.com

from: Andre J. Trottier [trottier@newmexico.com]
Sent: Wednesday, November 14, 2001 10:18 PM

To: klesher@gmcs.k12.nm.us

Subject Thank you

Karen.

Thanks for taking time from your busy schedule to meet with me today. We appreciate your support with Lynn for Erate work.

#### Andy

-

Andre J. Trottier, Vice President for Educational Sales
Solutions Integrators
167 Maple Drive
Los Alamos, New Mexico 87544
Inside Sales 800-755-9535
505-661-6093 Bus
505-690-4533 Cell
505-661-6358 Fax
Get Your Prices Quotes off our Web Site http://www.siincnm.com
trottier@newmexico.com

Featured Computers - IBM, Compaq, HP, MICRON, Gateway, and MicroSmart Cisco Authorized Re-Seller
Service Provider Identification Number (SPIN) 143022751.
STATE OF NEW MEXICO RFP 05-000-00-00095
ALBUQUERQUE PUBLIC SCHOOLS RFP 2001-081-DJ

From:

Ben Jensen [e-rate@tamsco.com]

Sent:

Thursday, November 08, 2001 1:10 PM

To:

Karen Lesher

Subject:

E-rate Services 2002 School Year



Navajo Education Technology Consortium

Gallup, NM 87305-

Dear E-rate Applicant,

Tamsco is a provider of E-rate funded services including, high speed satellite internet access, and local area network (LAN) maintenance. Attached is a brochure that describes in more detail the services that we provide.

For additional information call or email the contact provided in the brochure.

The enclosed document is a .pdf file. You will need a viewer to read it. Here is a link to download Acrobat Reader for free. http://www.adobe.com/products/acrobat/readstep.html Just click the URL or copy and paste it into your browser.

TAMSCO Telecommunications 219 1st St. E. Polson, MT 59860 (800) 330-0784 SPIN 143021118

From: Brian Arland [barland@tri-1.com]

ent: Monday, October 15, 2001 3:28

.: klesher@gmcs.k12.nm.us Subject: Consulting Services TRI

Karen.

Thank you again, for taking the time out of your busy schedule to speak with me today. I hope to be a very valuable resource for you and the Navajo Educational Technology Consortium. As I had mentioned on the phone, we are currently consulting several different school districts, cities, and federal government institutions in the area of telecommunications and information technologies. TRI offers independent and unbiased analysis with absolutely no affiliations to any of the industry products or services.

Please feet free to also visit our website www.tri-1.com for additional information.

Sincerely.

Brian

Brian J. Arland
Business Development
480.391.3800
www.mi-1.com

tri

From: Lynne Nicholson [Inich@us.ibm.com]
Sent: Lynne Nicholson [Inich@us.ibm.com]
Thursday, November 08,2001 6:32 PM

To: Karen Lesher Subject: Re: NETC MAP

Thanks, Karen, for everything. I enjoy working with you, too

Lynne Nicholson, Western Education Exec 505 888 2386 t/l 796 pager:1 800 759 8352 pin 1064154

Principal Assistant: Jimmie Chavis 704-595-4669t/l 795

"Karen Lesher"

<klesher@gmcs. To: Lynne Nicholson/Albuquerque/IBM@IBMUS</p>

k12.nm.us> cc:

Subject: NETC MAP

11/07/0105:49

PM

Attached please find the map as a publisher file. It didn't give me the option to save **as** a jpeg. Hopefully, this will work. Talk to you soon. Thanks for your insight. I consider it **a** gift. Karen

Karen Lesher Executive Director Navajo Education Technology Consortium P.O. Box 1318 Gallup, NM 87305 Phone: (505) 722-7711 x 51230

Fax: (505) 722-6991

#### MAPRES.pub has been removed from this note on November 08 2001 by Lynne Nicholson

To:

klesher2gmcs.k12.nm.us

Subject: FW: Non Disclosure Agreement

From: Jack Richtsmeier [mailto:jrichtsmeier@nasgsa.com]

Sent: Tuesday, December 18, 2001 12:37 PM

To: 'klesher@qmcs.k12.nm.us'

Cc: Jeff Brinen; Bill Sickels; Bill Beeson; Bo Libonati; Laura Ray

Subject: RE: Non Disclosure Agreement

A brief note of explanation - NAS, Williams Communications and several other teaming partners devoted substantial time last week to developing a wireless solution for your "backbone" network as described by Steve at our meeting last week. We believe this would be a solution to be implemented if a determination is made that land lines in some form are not going to become available in the near or even "mid-near" term. We also believe this solution would best be implemented in a resource-sharing arrangement with other organizations and, in an ideal world, as part of the Navajo Nation "total connectivity project" on which the Williams/NAS/NAIT/NITI team is a finalist.

We want to provide this information as another choice as you try to move forward with your plans for linking the Consortium's schools, but do not want this information falling into the public domain or used by our competitors. Thus the request for a nondisclosure.

I headed to meetings in North Dakota the remainder of this week, but can be reached by cell if you have any questions. Happy Holidays!!

Jack L. Richtsmeier

VP/CEO

Native American Systems, Inc.

Direct: 303/495-7700; Cell: 303/324-1000

jrichtsmeier@nasfed.com

\_\_\_\_Original Message-----

From: Laura Ray

Sent: Tuesday, December 18, 2001 11:29 AM

To: 'klesher@gmcs.k12.nm.us'

Jack Richtsmeier; Jeff Brinen; Bill Sickels; Bill

Beeson; Bo Libonati

Subject: Non Disclosure Agreement

Importance: High

Karen,

Cc:

We've attached a Non Disclosure Agreement for your review and signature.

Should you have any changes please contact me. cc File: NETC-IBM-NDA.pdf >>

Thank you,

Laura M. Ray

Project Manager

Native American Systems, Inc.

Direct: 303.495.7724
Main: 303.799.6077
Fax: 303.799.6907

e-mail: lray@nasfed.com

From:

Chris Igel (cigel@ableinc.com)

Sent:

Monday, November 26,2001 10:01 AM

To:

klesher@gmcs.k12.nm.us

**Subject:** 

ABLE Inc.



Karen,

Thanks for the conversation this morning. I would be interested in more information and seeing where we may fit into your plan. I have attached a line card with services and brands. We are on both Arizona State and Mohave Ed contracts. Thanks for forwarding this for me. Let me know if you have any questions.

#### Chris

Chris Igel Ames Business & Learning Environments, Inc. 2915 W. Fairview St. Chandler, AZ 85224 Phone (480) 477-0100 - Main Phone (480) 477-0112 - Direct Cell (602) 469-2591 - Cell Fax (480) 893-1915 www.ableinc.com

<<Linecard.PDF>>